

July 30, 2021

Dear Valued Customer,

To continue providing you with the exceptional service and products that you expect from CMP, we have identified the need for targeted price adjustments, effective October 1, 2021. We continue to see inflationary costs throughout the supply chain. As always, we make every effort to absorb as many inflationary costs increases as possible. Raw materials (ABS, PVC, Copper, Titanium, electronics, lamps, etc.) and freight continue to see increasing costs. The average price adjustment will be around 7-8%. Product level details and price files will be sent out on September 1, 2021.

As a proud new member of the Fluidra team, we are coordinating with our new teammates on the upcoming Early Buy and will announce more details in the coming weeks.

In an effort to assist with improved lead time communications, we have recently released an “Estimated Ship Date” and lead time report on all order acknowledgements. There was an earlier announcement with the details, and we hope this advanced communication is helping with your planning and discussions with your customers. If you have any questions, please contact our Customer Service team or your local CMP Sales Representative.

We understand these supply chain challenges have caused disruption with pool construction and delays in receiving materials. We have made significant investments already into plant capacity and continue to make investments to support long term growth. We have increased throughput with Waterfalls, Skimmers, Drain, and Chlorinators by adding tools and machines. We have several projects lined up through 2021 and 2022 to do even more plant expansion. Our goal is to get back to the CMP service levels you have come to expect and desire.

As always, thank you for your continued loyalty and business with CMP.

Regards,



Allen Kalkomey
Executive VP Sales & Marketing

*Note: Parts pricing is subject to change without notice.