

Subject: 2022 Pricing Notification
From: HydroQuip Marketing <HydroQuipMarketing@hydroquip.com>
Date: 12/10/2021, 5:10 PM

HYDROQUIP



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DATE: December 10, 2021
FROM: Frank Briese – Senior VP Sales
RE: January 1, 2022 Pricing

To our valued customers:

The past 21 months have been trying as we have all dealt with COVID, labor and material shortages, shipping delays, and other assorted obstacles. Hydro-Quip has strived to keep the flow of product going as smoothly as possible despite the challenges.

As we stand on the cusp of the new-year, we find ourselves announcing numerous price increases effective January 1, 2022. These price increases are primarily the result of vendor increases.

Hydro-Quip remains committed to providing the exceptional service and response time you have come to expect. We are hopeful lead-times will improve as we move forward into 2022, but we have to face the reality of uncertain supply lines and erratic fulfillment from our vendors. We continue to work closely with our suppliers to ensure they can and will continue to meet our growing needs.

Your new pricing schedule is attached to this email in MS Excel format. We trust this advance notice will enable you to smoothly incorporate the change with orders beginning January 1, 2022. Please contact your Account Manager with any concerns or questions regarding this announcement.

Thank you for your continued support. We value and appreciate your business and your loyalty.

THE SMART CHOICE

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