



5/11/2021

Our loyal customers,

This letter is meant to inform you that effective June 14th 2021 Spectrum's pricelist will reflect a 5.5% price increase applicable to all Spectrum products including parts and accessories.

As you are aware, the entire aquatics industry has been drastically affected by the pandemic. One of the most significant effects for manufacturers like Spectrum Aquatics has been the volatility in the price of raw materials and finished goods. Within the past few months, we have incurred price increases between 8%- 26% from our suppliers. In order to continue providing you with the highest quality products and top level customer service you deserve, we have made the difficult decision to raise our prices.

As always, we appreciate your business very much and we are totally committed to you.

Sincerely,

Nabil A. Khaled

Vice President
Sales | Marketing | Customer Service
Spectrum Aquatics, Alta, Aquaclimb